

OC Oerlikon Consensus FY 2012

Based on estimates from:

**BZ Bank, Berenberg Bank, Credit Suisse,
Helvea, Kepler, SocGen, UBS, Vontobel, ZKB**

01.03.2012	HIGH	LOW	Consensus	
Sales (continuing operations)				
(in CHF m):				
Oerlikon Textile	1'100	980	1'037	
Oerlikon Coating	508	499	502	
Oerlikon Vacuum	388	367	375	
Oerlikon Drive Systems	862	811	829	
Oerlikon Advanced Tech.	113	89	98	
Total Oerlikon Group	2'892	2'785	2'842	
Order intake (continuing operations)				
(in CHF m):				
Oerlikon Textile	1'010	1'000	1'006	
Oerlikon Coating	503	499	502	
Oerlikon Vacuum	383	375	379	
Oerlikon Drive Systems	794	750	773	
Oerlikon Advanced Tech.	118	110	114	
Total Oerlikon Group	2'795	2'752	2'773	
EBIT (excluding one-off Arbon property)				
(in CHF m):				
				Consensus Margins
Oerlikon Textile	155	120	134	12.9%
Oerlikon Coating	104	101	102	20.4%
Oerlikon Vacuum	41	37	39	10.3%
Oerlikon Drive Systems	75	69	71	8.6%
Oerlikon Advanced Tech.	6	-5	1	0.7%
Others	27	13	18	
Total Oerlikon Group	384	349	364	12.8%
EBIT Marge	13.5%	12.4%	12.8%	